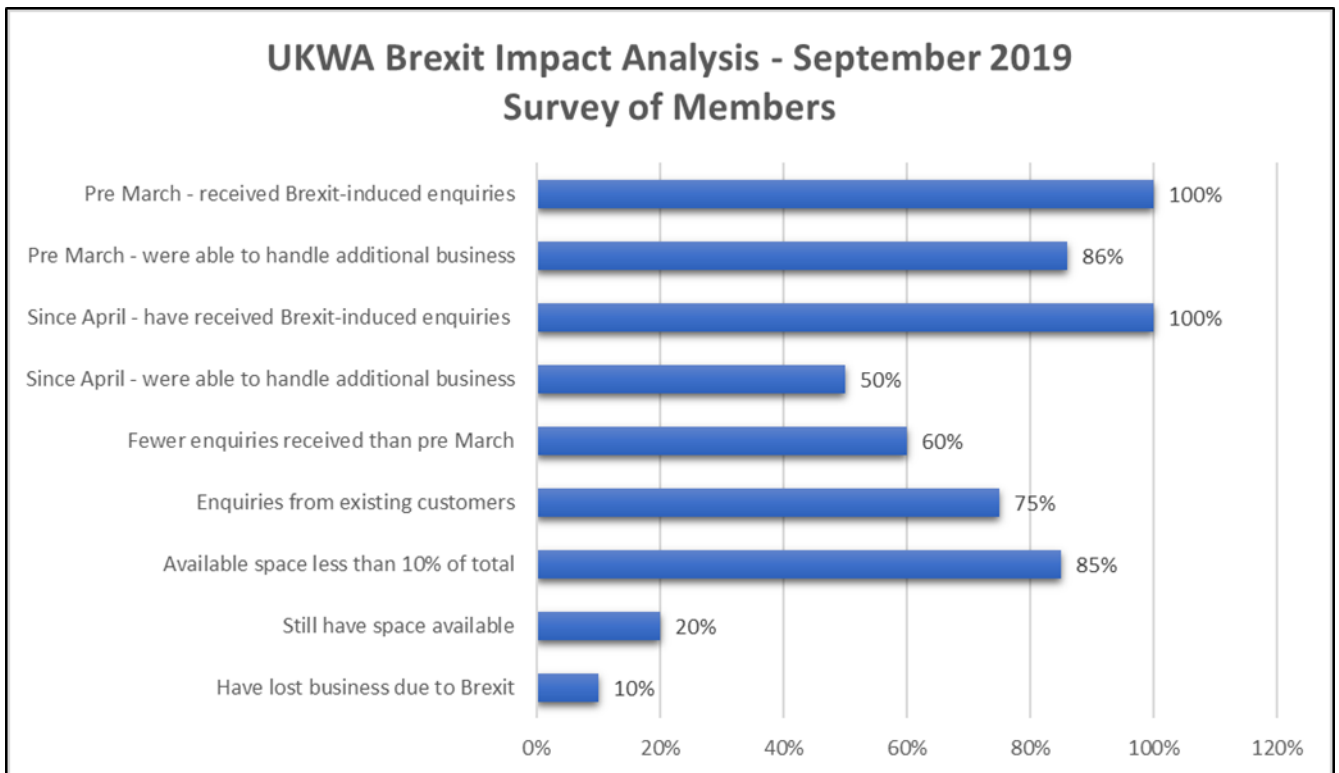




### UKWA BREXIT POLL RESULTS

September 2019 – UKWA surveyed 110 of its 580 members, this 19% being the larger members who operate multiple sites and collectively provide around 7.5 million sq ft of “public warehousing” in the UK, which equates to 65% of the market.



#### Summary of results

- All members have received Brexit induced enquiries, both pre-March deadline and since April 2019
- Enquiries have for the most part come from existing customers, ie existing customers building inventory as opposed to new business opportunities
- Average contract length (for additional space) is 3-6 months
- Enquiries have been fewer since April than in the run up to the March deadline
- Ability to handle requests for additional space has reduced by over 40% since April
- Available space has reduced significantly\*

\*UKWA estimates this to be around 250,00 pallet locations nationwide