

UKWA National Conference

7th & 8th March 2018

Casa Hotel, Chesterfield, S41 7JB



Agenda

A superb opportunity to network with peers, hear industry leaders speak and gain insights into new business development opportunities pre and post Brexit.

- Two day conference including overnight accommodation and Gala Dinner
- Thought leadership presentations
- Best practice case studies
- Networking sessions
- Interactive panel discussions

Agenda

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Agenda: Day 1 Wednesday 7th March 2018

08:30	10:00	Registration		
10:00	10:15	Introduction and Welcome		Peter Ward, Chief Executive, UKWA
10:15	10:45	State of the State	Overview of the geo-political climate and macro global economic trends that provide the background for international trade	Walter Boetcher, Senior Economist, Colliers International
				Pierre Liguori, Managing Director, Tokema International
10:45	12:15	The Elephant in the Room	Preparing for Brexit - what should the logistics sector expect from hard or soft Brexit, what steps can be taken now to prepare for either scenario, what is at risk with evidence of EU countries already planning for 2019	Barbara Scott, Director, Customs Associates Lesley Batchelor, Director General, Institute of Export & Int'l Trade Ben Fowler, HMRC
12:15	13:15	Lunch		
13:15	13:45	Fulfilment House Registration Scheme	HMRC's new Fulfilment House Due Diligence Scheme opens for registrations in April 2018, impacting all businesses that import an/or store goods for resale on behalf of companies established outside the EU. UKWA is working closely with HMRC to help our members understand and prepare for these new regulations	Roopal Pujara, Projects team, Customs and Indirect Tax, HMRC Howard Catherall, Partner, Gotelee Solicitors
13:45	14:15	Real Estate - the essential tool	The warehousing and logistics industry relies critically on the availability of fit for purpose space in the right place; this important insight provides an up to date overview of take-up, availability and how the investment market is reacting to the fast-changing nature of the sector, together with a discussion about rating valuations and potential risks	Kevin Mofid, Director of Research, Saviils
14:15	14:45	CBRE Occupier Survey	Revealing the results of the recent UKWA/CBRE occupier survey, which provides a unique discovery of key attitudes, trends and the future expectations of companies occupying logistics warehouses	Andrew Marston, Director Research UK, CBRE
14:45	15:15	Warehouse of the Future	Piloting a vision to overcome the increasing challenges of urban distribution by opening up one of London's hidden pieces of infrastructure - the underground Postal Railway linking Paddington & Liverpool Street, and exploring its potential integration with mixed use (sheds and beds) urban development	Tim Ward, Managing Director, Chetwoods
15:15	16:00	Break		
16:00	16:30	What's new in design and construction	The pace of change in logistics is unprecedented, and so are the needs of warehouse occupiers with unsurpassed appetite for sustainability and improved building performance - how can today's construction methods increase operational efficiency, productivity and the overall workplace environment	Aisling Sands, Business Development Manager, Kingspan Martin Needham, Managing Director, EcolightingUK Ltd
16:30	17:00	UKWA Benchmarking - feedback	Understand more about the UK logistics industry's first benchmarking survey where UK results will be integrated with international results to provide feedback on both a domestic and a global platform, giving UKWA members the opportunity to benchmark their own operations against peers in the UK as well as within the global industry - helping businesses operate and compete more effectively	Lynn Parnell, Director, Logistics Partners
17:00	17:30	GDPR, and best use of Social Media	From May 2018 all businesses that handle personal data must comply with the new General Data Protection Regulation (GDPR) legislation, and there are few instances where GDPR does not apply. UKWA is helping members become compliant, whilst seizing the legitimate opportunities to increase sales through social media channels	Megan Dunmore, Director, DDP Pierre Liguori, Managing Director, Tokema International
19:00	20:00	Networking Reception		
20:00	22:30	Conference Dinner		

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Agenda: Day 2 Thursday 8th March 2018

09:00	10:30	Logistics is the new retail	Feedback from UKWA's Logistics Users group, which includes some of the best-known names in retail and manufacturing, on key issues affecting the industry, keeping UKWA's logistics provider members and supplier associates abreast of the current perspectives and requirements of their customers, and ensuring UKWA is fully equipped to speak as the Voice of the Industry	John Munnelly, Head of Operations, John Lewis Adam Jones, Business Development Director, Arrow XL Lucas Dawe, Commercial Director, GIST
10:30	11:00	Addressing the skills issue	As the logistics sector competes for labour and skills in a fast shrinking pool, there has never been a greater need to invest in training and education to develop a motivated, skilled and qualified workforce; when viewed as an investment rather than as an expense a talent management strategy can produce high returns – improving productivity and employee retention	Stuart Taylor, MD, Mentor Peter Jones, MD, Logistics Learning Alliance
11:00	11:30	Break		
11:30	12:45	Best use of technology	Feedback from UKWA's Technology Advisory Board considers how a greater level of technology and automation could be adopted by the logistics sector, underlining that this should not be considered the exclusive preserve of the very large operators. Given space and labour limitations discussed during the conference, how likely and how far will robotic applications replace manual processes	Mark Thornton, Director, Maginus, Isabel McCabe, Managing Director, Voiteq Simon Clark, VP Business Development EMEA, Wisetech Global Jon Nicholas, Professional Services Director, LLamasoft Inc
12:45	13:00	Summary/wrap up		Peter Ward, Chief Executive, UKWA
13:00		End of Conference		

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Costs

	Members	Non-members
Total Package for 2 days	£475.00 +VAT	£575.00 +VAT
Conference 1 day plus gala dinner	£450.00 +VAT	£525.00 +VAT
Conference 2 days inc Gala Dinner, excluding accommodation	£370.00 +VAT	£450.00 +VAT
Conference only 2 days, excluding Gala Dinner, excluding accommodation	£315.00 +VAT	£395.00 +VAT
Conference only 1 day	£295.00 +VAT	£350.00 +VAT
Gala Dinner only	£75.00 +VAT	£85.00 +VAT
Exhibitor Package	£1800.00 +VAT	£2000.00 +VAT

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