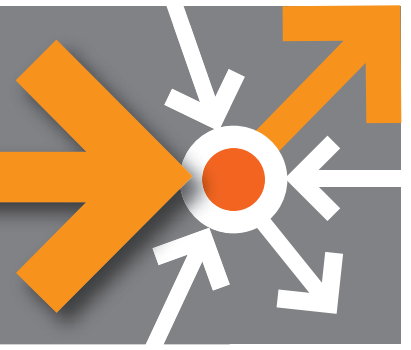


# Warehousing FUTURES 2010



27-28 September- Ramada Hotel Sutton Coldfield Birmingham

## *Creating Opportunities for a New Era*

*Some of the Questions that Warehousing Futures will have the answers to!*

- Are you sure you have the right relationship with your customers?
- Have you explored every avenue for new uses and opportunities for your warehouse?
- Can all your people really deliver! How to find the best.
- Effective Information management is key to making the most of opportunities to impress your customers. Are you ahead of the game?
- Don't give your customers sleepless nights if your security, health & safety strategies are not watertight.
- The wrong materials handling solution can cost you more than money. Don't let it happen to you!
- Find out from three senior logistics directors what they really expect from outsourcing services to your business
- Being Green can save you money. Find out how?

*The specialist annual event for warehouse owners, and their managers, as well as logistics directors and operations directors of warehouse users*



**Lower prices & bigger venue**

**TO BOOK** Contact Tina Firth on 01737 457002  
or email [admin@gyrosgroup.com](mailto:admin@gyrosgroup.com)



Warehousing Futures is Sponsored by the UK Warehousing Association, the leading trade association representing companies who own over 80% of the third party warehousing space at over 5000 sites in the UK, and the Logistics Leaders Network, a unique combination of logistics leaders in all retail and manufacturing sectors, logistics consultants, hauliers and international freight operators brought together to create a unique networking event.

Logistics  
Leaders Network 

27-28 September- Ramada Hotel Sutton Coldfield Birmingham

## The Specialist Annual Warehousing Networking Event

*The 2010 theme is  
Creating Opportunities  
for a New Era*

### Monday 27 September (evening)

- drinks reception
- networking dinner with 100 guests
- after dinner speaker
- cash bar till late

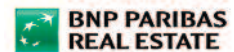
### Tuesday 28 September

- networking breakfast
- keynote presentation and five plenary sessions in the morning
- specialist exhibition with upto 20 companies showcasing their latest products and services
- lunch and tea / coffee breaks in the exhibition room for maximum brand exposure
- opportunities for one-to-one meetings
- three interactive discussion sessions in the afternoon on key practical topical issues affecting the day-to-day management of UK warehouses

*An investment of only £220 (+VAT) in the  
Warehousing Futures 2010 event  
can help you create new  
opportunities*

The UK Warehousing Association, the leading trade association representing companies who own over 80% of the third party warehousing space in the UK at over 5000 sites, has developed a partnership with the Logistics Leaders Network (now with over 1000 members), a unique combination of leaders in all retail and manufacturing sectors, consultants, warehouse owners, hauliers and international freight operators to create a unique networking event.

*Warehousing Futures is supported by:*



British Storage Group



NARROW AISLE



# Creating Opportunities for a New Era

**Warehousing  
FUTURES 2010**



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- 08.30 – 09.00 **Registration**
- 09.00 – 09.10 **Welcome** from:  
**Peter Acton, Chairman, Logistics Leaders Network** and **Roger Williams Chief Executive UKWA.**
- 09.10 – 09.40 **Keynote Address** Fighting for market share in a tightening and uncertain market can still offer business improvement, competitive advantage and new opportunities with existing customers. **Kevin Zwolinski, Chief Executive of leading independent logistics consultancy Click-On Logistics**, will outline how simple measurement techniques of existing customer relationships can build business success.
- 09.40 – 10.05 **Making the most of your property Assets.** **Kevin Mofid Head of Logistics Research at leading Commercial Property Consultancy BNP Paribas Real Estate** will outline new opportunities for existing warehouses, new build versus re-furbishment strategies and maintaining the value of your property asset.
- 10.05 – 10.30 **The Race for Talent** **Simon Brookfield Chief Executive of Forbes HR** believes a new approach to talent management is required in the current financial climate. With major logistics providers downsizing through the recession there have been many able operations staff leaving the profession, never to return. Medium-sized warehousing and distribution companies have a great opportunity to win business if they find and retain the right people.
- 10.30 – 10.40 **Questions and Answers**
- 10.40 – 11.00 **Coffee**
- 11.00 – 11.25 **Supply Chain Visibility** creates major opportunities to expand business opportunities, improve efficiency and reduce costs. **Manhattan Associates** will use a series of case studies of leading manufacturers and retailers to highlight how new opportunities can be created.
- 11.25 – 11.50 **Green is Back on the Agenda** **Martin Needhan Managing Director of Lutterworth Eco Lighting** and **Dee Cox Head of Energy at Utility Watch** will lead a panel discussion with the audience explaining how warehouse owners and managers can reduce their carbon footprints; reduce energy costs while improving efficiency and working environment in the warehouse; understand the impact on their business of their Carbon Reduction Commitment and making sure contracts with energy suppliers are fit for purpose.
- 11.50 – 12.15 **Materials Handling Efficiency Helps Win New Business** The most effective materials handling solution, not only gives warehouse owners and managers the opportunity to increase warehouse efficiency and reduce costs but also provides new opportunities to strengthen customer relationships. A major manufacturer will present how they have achieved the optimum solution by using **Toyota Material Handling UK.**
- 12.15 – 12.25 **Questions and Answers**
- 12.30 – 13.30 **Lunch and Exhibition Visiting** There will be plenty of time for delegates to visit the stands showcasing innovative solutions and new products from up to 20 companies. The following companies have already agreed to exhibit: Proteus Software, Narrow Aisle Flexi, SSI Schaefer, British Storage Group, Luxonic, Willis Group, Whichwarehouse, Psion Teklogix.
- 13.30 – 13.55 **Safety and Security** Find out during this interactive audience participation session, the ten things you must do in your warehouse to keep your staff and property assets safe and secure. Panelists will include the Health and Safety Executive.
- 13.55 – 14.35 **Do you know what your customers really want?** Warehousing Futures has assembled a panel of senior logistics directors who have extensive experience of managing warehousing operations and outsourcing. **Mark Holland Supply Chain Director of House of Fraser, Arif Ahmed Logistics Director of River Island and Trevor Ashworth Director of Food Retail Supply Chain, The Co-Operative Group**, will share their views on how outsourcing can work well, the problems, pitfalls, but most importantly how to build a successful partnership with your clients.
- 14.35 – 15.00 **Operational Optimisation through intelligent fleet management** How does intelligent fleet management help companies to maximise the utilisation of their materials handling fleets and reduce costs? How does the latest technology capture and report fleet information to aid decision making? What sort of information is reported and how does it help the end users? **Drew Farrell, who heads up the special projects team at Barloworld Handling**, discusses the latest advances in fleet management including case studies where operational benefits can be measured.
- 15.00 – 15.15 **Conclusions**

# Creating Opportunities for a New Era



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## Don't miss out on being part of a successful Warehousing Futures 2010 event

Call Tina Firth at Gyros Communications on 01737 457002 to discuss  
delegate / exhibition / sponsorship opportunities or email [admin@gyrosgroup.com](mailto:admin@gyrosgroup.com)

### 4 easy ways to book

#### Phone

Ring Gyros Communications on **01737 457002** to request a booking form. This will be followed up by confirmation by post or fax using the fast response form below

#### Fax

Fax the fast response booking form below, to the debate organisers: Gyros Communications on **01737 812724**

#### Post

Simply complete and post this leaflet attaching your cheque or invoice instructions to:

**Gyros Communications**

**Gyros House, 76 Tadworth Street, Tadworth, Surrey KT20 5RN**

#### E-mail

Send your name and contact details to: [admin@gyrosgroup.com](mailto:admin@gyrosgroup.com)

### How to Pay

#### By Cheque

All cheques should be made payable to:  
Gyros Communications  
and be attached to a clearly filled in booking form. Once your cheque has cleared, a receipt will be issued with full joining instructions by email or post

#### Invoice

If you prefer to be invoiced, please sign the booking form and fax or post to Gyros Communications. You may settle your invoice by cheque or BACS payment. We will supply you with bank details on request. Once your payment has cleared you will receive full joining instructions by email or post

#### Credit Card (Paypal)

If you prefer to pay using PayPal, please email [support@paa-pr.co.uk](mailto:support@paa-pr.co.uk) to request an electronic invoice. Once we receive the email request with your full details we will begin the transaction and request payment from you

#### Cancellation Policy

All fees must be paid prior to this event to guarantee your place.

Any cancellation must be received in writing at least 14 days prior to the event to ensure a 50% refund.

Alternate delegates can be nominated at any time by phone or email.

### Booking Form

Please enter the number of delegates in the applicable price range box

Please reserve:

Full Delegate place(s) for UKWA and Logistics Leaders Network Member(s) at £220 plus VAT (£258.50)

Day Delegate place(s) for UKWA and Logistics Leaders Member(s) at £150 plus VAT (£176.25)

Networking Dinner place  
£80 plus VAT (£94.00)

Full Delegate place(s) for Non UKWA and Logistics Leaders Network Member(s) at £270 plus VAT (£317.25)

Day Delegate place(s) Non UKWA and Logistics Leaders Network Member(s) at £200 plus VAT (£225.00)

Total inc VAT £

Please invoice me (this form will be your purchase order)

Cheque enclosed (please tick only one box)

Credit Card (Paypal) (please tick only one box)

Name: \_\_\_\_\_

Job title: \_\_\_\_\_

Company: \_\_\_\_\_

Address: \_\_\_\_\_

Postcode: \_\_\_\_\_

Tel: \_\_\_\_\_ Mobile: \_\_\_\_\_

Email: \_\_\_\_\_

Purchase order number (if applicable) \_\_\_\_\_